

States Logistics Services on the Cutting Edge of Transportation Technology!

Near the close of 2007, States Logistics further enhanced its position as a leader in the application of transportation technology with its purchase of a TruckMate database system.

This system provides powerful capabilities to support our wide variety of transportation products and services. Our core mission for the system is the production of timely and accurate billing, so we have maintained a measured and careful approach during the adaptation and implementation process. In addition to billing, the TruckMate platform has many sophisticated functions supporting rating, invoicing, customer service, truck load and LTL operations, dispatch, and back room services, such as OSD.

The TruckMate software becomes the central nervous system for our Transportation operations and administration. The modular design allows us to tailor fit the system with top of the line hardware and complimentary software products to meet our customers' needs. These add-ons include servers from Dell, rating software from Southern Motor Carriers, mileage computing software from MileMaker PC, and more. These products house and take direction from TruckMate to execute various tasks. We like to think of this approach as an "A" team of available components. These components are then implemented and maintained by our in-house staff of Information Technology experts.

We have a number of key accounts "on-line" and have completed several rounds of successful billing activity. In addition, we have incorporated EDI functions which, for example, automatically transmit dispatched shipments from various locations directly into the TruckMate database. Our focus is now on creation of reports and invoicing methods that will provide the means to make the transition of additional customers a comparably routine task. Stay tuned.

Bill Martin

Director of Transportation